

Strong competition at combined Days sale

The 2014 combined Allendale and Days Whiteface Poll Hereford bull sale at Bordertown produced a very good result and vote of confidence in these industry leading genetics. There was a big crowd that included 46 registered bidders who competed very strongly for the 75 high and very even quality bulls, wonderfully presented by both of the Day families.

The overall sale result saw 56 clear to a top of \$15,000 (x2) and average a very healthy \$5268, up 9% on last year's average. Four bulls sold for \$10,000 or better and there was a very competitive middle ground with 38% of those sold selling from \$5000 to \$10,000. However with such a large and quality offering there were also plenty of bargains, with 38% selling for the base \$3000 price.

The one disappointment, but a reality of the Australian beef scene at present, was a drop of 9% in the bulls sold. This was directly attributable to the drought effects in pastoral SA and north eastern states. There were no registrations from SA pastoral areas, and with an average of seven bulls going to these areas in the previous four sales, that support would have brought the clearance above last year's, on top of the stronger price result.

The overall sale result was evenly split between both studs with Alastair and Jayne Day's Allendale stud and Lachy and Lou Day's Days Whiteface stud, both selling 28 bulls. Allendale averaged \$5339 in a 72% clearance.

Both the \$15,000 sale toppers came from the Allendale draft. The first, Allendale Anzac H175 (ET) (P) and sired by Debarry Calgary C58 was purchased by Alan and Heather Morgan, Morganvale stud, Keith. They outbid a syndicate of Mark Scown for his own Markowen herd, and Wondawili and Dalkeith studs. This 18 month old and 814kg bull had real appeal for his balanced figures across all traits, highlighted by moderate birth, good 200, 400 and 600 day growth and excellent carcass figures. His dam, Allendale Dawn B22 has an exceptional breeding record including one son being retained and another selling for \$30,000 at Dubbo.

The second \$15,000 bull was Allendale FCF Barkly H127, an exceptional carcass bull sired by Allendale Yallaro 2. This powerful 22 month old and 932kg bull was the heaviest and highest EMA bull from the two Allendale groups and is in the top 1% of the breed for all growth traits. The winning bid was placed by David Copping, Lucindale operating on the phone for Ian and Shelley Durkin and family, Mountain Valley stud, 'Kargorum', Coolatai, NSW. After missing out on a share of the other sale topper, Charlie Martin, Dalkeith Herefords, Cassilis, NSW negotiated a 50% share in this bull.

Underbidder was David Sleigh, Sleigh Pastoral Co, Ruffey, Vic who purchased the \$12,000 sale topper in the 2010 sale. The value of underbidders was fully exposed when David also underbid a youngster later in the catalogue that went for \$7000. Without a successful purchase he still strongly contributed to a \$19,000 result for two bulls.

Another five figure purchase from the Allendale draft was Allendale Anzac H181 (ET) (P) selling for \$10,000 to Mark and Andrew Wilson, Kerlson Pines stud, Keith. He was carrying a slight front foot injury, but the Wilsons still saw his breeding value. By the new Canadian sire Harvie Tailor Made (ET) Tw, and out of the same cow as the \$15,000 equal sale topper purchased by Morganvale, this bull

created a lot of interest, with Allendale retaining a full ET brother and another ET brother reserved for their Dubbo sale team in June this year.

Three Harvie Tailor Made progeny won the sire's progeny group at Sydney Royal last year at just 11 months of age. His five progeny to sell in this sale averaged \$5900 and in bargain buying Dargeeling Estate, Hamilton and Glen Ewan Pastoral Co, Swan Hill picked up the two bulls that were in that winning Sydney group for just \$6500 and \$3000 respectively.

Volume and mainly repeat buyers were the backbone of the strong middle ground bidding. Three buyers purchased four bulls each, another five purchased three bulls each and a further four purchased two bulls each. three from Days and one from Allendale.

Shiloh Park, through Ray White Keatley, Mt Gambier picked up four bulls from \$3000 to \$8500, with three coming from Allendale. Murray, Andrew and Katie Stoney, 'Ellingerin' and buying through HF Richardson, Geelong were strong bidders on many of the top bulls before successfully purchasing four bulls from \$5000 to \$6000, one coming from the Allendale draft.

Probably the longest serving client of these studs has been the Mould family, formally from Emu Springs, Tintinara. Tim and Megan and family have relocated to the Casterton area and are now trading as Haavmi Enterprises P/L (named from a combination of their children's names). They also purchased four bulls from \$3000 to \$5000, two from each stud.

Other prominent buyers included Kay Considine, Considine Brothers through Landmark Mt Gambier (three bulls from \$4500 to \$5500, all from Allendale); Benara Pastoral, through Ray White Keatley Mt Gambier (three from \$3000 to \$6000, including two from Allendale); Mahkwallok East Pastoral through Landmark Ararat (three from \$3000 to \$6500, including one Allendale); Ross and John Young through Landmark Millicent (three from \$3000 to \$4500, including one Allendale); Keith and Merryl Diprose, Chatwell Farms, Romsey and through Rodwells Kilmore (two at \$7000 and \$3000, both Allendale); Jeff McCallum, Willochra Props through Landmark Melrose (two also at \$7000 and \$3000, one from each stud); Kaloomah Herefords through Elders Alexandra (three bulls, all at \$3000 including two from Allendale).

Besides the number of \$3000 bulls, the value that was available was highlighted by the Kaloomah and Chatwell Farm purchases. Kaloomah picked up three of the highest quality base price bulls you are ever likely to see, while Chatwell Farm's \$3000 purchase was a full ET brother to Morganvale's \$15,000 equal sale topping purchase.

Victorian buying support was very strong, with 50% of the bulls sold going to buyers in that state. 5% went to New South Wales and the balance (45%) went to South Australian buyers.

Sale agents: Elders and Landmark

Auctioneers: Ross Milne (Elders), and Malcolm Scroop and Gordon Wood (Landmark)



These two impressive Poll Hereford bulls from the Allendale stud offering both topped the combined Allendale/Days Whiteface annual bull sale at \$15,000. They were sold to Mountain Valley Pastoral and Dalkeith stud, NSW in partnership, and Morganvale stud, Keith, SA. Also pictured are Allendale principal Alastair Day and auctioneers Malcolm Scroop (Landmark) and Ross Milne (Elders).