## Success well earnt at Allendale

When the general trend in sale results is down a little, it takes a special effort to go against that trend. Such was the case at the 11<sup>th</sup> annual Allendale Poll Hereford sale at Bordertown last week (Monday 23<sup>rd</sup>).

Years of building a reputation for high quality and performance cattle was backed up by the very even line-up of 59 bulls and 12 mated heifers on offer at Allendale last week. The Poll Hereford cattle were very well grown with weights up to 1020 kgs at two years of age, yet still in the ideal paddock condition enabling them to go to work the next day if required. They were backed up with wonderful performance figures that rank with the very best in the breed.

There were just under 60 registered bidders and when bull numbers on offer and bidders are at similar numbers, it usually augers well for a good result. That proved to be the case as there was a total clearance of the 59 bulls, plus 10 of the 12 heifers also cleared, with an increase in gross, top prices in both sections, plus the bull average of \$4,597 was also up \$73 on the 2008 sale.

The highlight was the sale of lot 3, Allendale Robin Hood C18, by New Zealand sire Okawa Commodore. Allendale regular client, Ralph Nemeth, Dunrobin Grazing and buying through Rodwell's Mansfield agent Jamie Beckingsale, bid to an Allendale on-property record of \$22,000 before securing his choice bull. This 972kg, two year old bull with great breed type and sire appeal also had EBVs for 200, 400 and 600 day weight and milk, plus carcase weight, supermarket and EU indices in the top 5% of the breed.

Ironically it was another of Jamie Beckingsale's clients who was underbidder. Jeff and Kerry Burrows, Mt Skene Pastoral Co, Mansfield also decided lot 3 was the bull they wanted and with similar budgets it took an intense bidding duel to sort out who was going to get the bull. Mt Skene later picked up lot 13, an Allendale National son for \$4,500.

This top price was \$12,000 above last year's top of \$10,000, but last year that top was achieved 3 times. This year \$9,000 was the second top price; paid by repeat clients, Leon and Sally Wheeler, Wallacedale, Vic and buying through Kerr & Co, Hamilton. They later added another at \$5,500.

Jamie Beckingsale and his Rodwells associate, Stuart Bryant, also provided 3 other active bidders, with two being successful. Craig Wedlock, Sacol Investments and Howes Creek Hill Poll Hereford stud, purchased 2 top bulls at \$7,000 each and later also added 2 heifers at \$3,250 and \$2,750. Yemecken Pastoral Co purchased 3 bulls from \$3,000 to \$4,000.

GA Young, buying through Landmark Millicent agent, Jim Noonan, was the volume buyer, purchasing six bulls and paying from \$3,000 to \$5,000 in excellent value buying. John Richardson, Tabeel Trading and buying through Keatley & Co agent Brian Spring, Mt Gambier was also a strong bidder, being successful in purchasing four from \$3,750 to \$5,000. He also purchased one of the \$10,000 equal top priced bulls last year.

Graham and Sharon Betts, Epsilon Station, Broken Hill were also prominent buyers, purchasing 5 from \$2,500 to \$3,000 through Elders Adelaide's Tom Penna.

Peter DeGaris, TDC, Penola also bid on many lots, being successful in purchasing 3 bulls from \$3,000 to \$4,500 for clients Hill & Walters.

Other buyers included Coryille Pastoral Co, Willowvale, Vic (2 @ \$6,500 and \$4,500), John Pepper Partnership, Tahara, Vic (2 @ \$6,000 and \$4,000), Charlie Koch, 'Tallageira', Frances (2 @ \$4,000 each), Matthew Charlton, Morila Poll Herefords, Mt Gambier (2 bulls @ \$4,500 and \$3,750, plus a heifer @ \$2,500), Muloorina Pty Ltd, through Landmark Pt Augusta's Richard Earle (2 @ \$2,750 each), Nicholls Pastoral, Pindera Downs Station through Landmark Adelaide (2 @ \$2,500 and \$3,000) and Fraser Bros, Gunbower (3rd top priced bull @ \$8,500).

Guest vendors, John and Helen Illsley, Abberley, offered 2 bulls, selling these at \$7,000 and \$4,000.

In the offering of 12 heifers, Geoff Baulch purchased 5, including the sale topper at \$5,000 for his daughter Jocelyn Williams, TeeJay Poll Hereford stud, Broadwater, Vic.

Sale summary	Bulls:2009	2008	Heifers:2009	2008
Offered	59	60	12	14
Sold	59	59	10	10
Тор	\$22,000	\$10,000 (x3)	\$5,000	\$3,000
Ave	\$4,597	\$4,492	\$2,600	\$2,750

Agents: Landmark & Elders

Auctioneers: Malcolm Scroop & Gordon Wood (Landmark) and Jono Spence (Elders)



Pictured with the \$22,000 Allendale on-property record priced Poll Hereford bull are Allendale principal, Lachlan Day, buyer Ralph Nemeth, Dunrobin Grazing, Mansfield, buying agent Jamie Beckingsale, Rodwells Mansfield and Landmark auctioneer, Malcolm Scroop.



Pictured with Allendale's Lachlan Day (2nd left) after the successful Allendale sale are Chris Steer, the Snuggery, Kingston, who purchased a bull at \$5,000; and Geoff Baulch and daughter Loretta Baulch, who bought 5 heifers to \$5,000 for Geoff's other daughter, Jocelyn Williams, TeeJay Poll Hereford, Broadwater, Vic.



Elders Adelaide's Tom Penna is with clients Sharon and Graham Betts, Epsilon Pastoral, via Broken Hill. They purchased 5 bulls to \$3,000 to be one of the main volume buyers at the Allendale Poll Hereford sale.



This group from Mansfield provided great bidding strength at the Allendale sale. They are Peter O'Halloran; Rodwells agent Jamie Beckingsale; Craig Wedlock; Rodwells agent Stewart Bryant; and Ralph Nemeth. They are with Allendale's Graham Day (right).